



### Role Profile

**Role Title:** Senior Manager Capital Markets

**Department:** Capital Markets

**Reports To:** Director of Capital Markets

#### Purpose of Role:

Support the Director and Head of Capital Markets in the execution of the Company's Debt Capital Markets (DCM) strategy, activity and team development, including management of projects and supporting DCM transactions covering i) private warehouses, ii) public securitisations, iii) forward flows iv) portfolio sales and v) management of interest rate risk.

Build effective relationships with internal and external stakeholders, coach and develop the team and ensure the operation of a robust risk and control framework across all Capital Markets activity.

### Key Accountabilities

#### DCM transactions

- Act as a deal captain, supporting the successful execution, amendment and ongoing management of i) public securitisations, ii) private warehouses, iii) forward flows and iv) portfolio sales.
- Maintain and develop relationships with banks, investors and rating agencies.
- Support business growth initiatives by partnering with product and commercial teams to ensure funding structures align with strategic objectives and risk appetite.

#### Governance and reporting

- Own and lead multiple funders governance meetings and Secured Funding Forum.
- Support reporting and paper preparation to ALCo and other executive and risk committees as required.
- Develop and maintain a comprehensive Capital Markets reporting suite, including ad-hoc analysis for senior stakeholders.

#### Risk management

- Support the execution of the Funding Plan, ensuring funding levels, structures and maturities remain within agreed risk appetite.



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- Partner with the Treasury Operations team on settlement, lifecycle management and operational aspects of funding transactions.
- Maintain appropriate procedures, controls and documentation, including Model Risk and Data Governance.

#### **Team management**

- Coach, develop and support the Capital Markets Analyst Team, fostering strong technical capability, commercial awareness and succession planning.
- Contribute to a high-performance, collaborative team culture.

#### **Essential Skills/Qualifications:**

- Significant Capital Markets and Treasury experience within an established financial services organisation, ideally with mortgage lending exposure.
- Strong experience across both public and private securitisation structures.
- Solid understanding of the accounting, regulatory and rating agency environment.
- Knowledge of interest rate risk hedging strategies and their application within structured funding vehicles.
- Demonstrable experience managing complex internal and external relationships, including investors, banks and professional advisors.
- Experience developing, implementing and operating an effective risk and control framework.
- Highly driven, strategic, adaptable, with the ability to operate effectively in a changing, fast-paced environment.
- Experience of UK financial services regulations (including Consumer Duty, Treating Customers fairly, etc) is preferred, training will be provided where required.

### **OUR VISION:** **TO BE THE MOST TRUSTED LENDER**

#### **OUR VALUES**



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